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# QUOTE

Quote #: AAAQ14605  
 Date: Feb 20, 2020  
 Expiration Date: Mar 13, 2020

PREPARED FOR	SUMMARY
Cheryl Horvath Tubac Fire District 2227 E Frontage Rd Tubac, AZ 85646 United States 520.398.2255	Project: PowerEdge R540 Account Manager: Lindsey Lopez Phone: 520.545.7136 Payment Terms: Due on receipt

Notes:

QTY	DESCRIPTION	RECURRING CHARGES	UNIT PRICE	LINE TOTAL
1	PowerEdge R540 Server, Includes: * Intel Xeon Silver 4216 Processor * 32GB Memory * Qty 2: 960GB Solid State Drive in RAID 1 Configuration * ReadyRails Sliding Rails * 3 Year ProSupport and Next Business Day Onsite Service * 3 Year Keep Your Hard Drive		\$5,146.28	\$5,146.28
2	Microsoft Windows Server 2019 Standard - 16 cores (min. 16 cores)  * Microsoft requires a minimum of 8 core licenses for each physical processor and a minimum of 16 core licenses for each server. * Each Standard Edition license provides rights for up to 2 Operating System Environments, virtual servers (VMs) when all physical cores in the server are licensed. For each additional 1 or 2 VMs, all the physical cores in the server must be licensed again. * This licensing will be used for the following servers.  VM Server List: BASE1 FS1 UTIL1		\$1,110.76	\$2,221.52
50	Microsoft Windows Server 2019 User CAL		\$48.01	\$2,400.50

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QTY	DESCRIPTION	RECURRING CHARGES	UNIT PRICE	LINE TOTAL
1	<p>Technical Service - Installation and Configuration (Project Price)</p> <ul style="list-style-type: none"> <li>* Prep hardware, update firmware and configure DRAC</li> <li>* Install and configure Windows Server 2019</li> <li>* Configure Hyper-V and Dell management tools</li> <li>* Install and rack server</li> <li>* Migrate VM's to new server</li> <li>* Configure server backup</li> <li>* Decommission legacy hardware</li> <li>* Technical project management</li> </ul> <p>PROJECT NOTES:</p> <ul style="list-style-type: none"> <li>* SERVER DECOMMISSIONING - Once the old server is decommissioned, the customer can request that Nextrio securely shred the old server hard drives at a cost of \$20/hard drive. This will be scheduled and billed separately. The customer is responsible for disposal of the server chassis, or Nextrio can coordinate its disposal as part of the separately billable ticket.</li> <li>* PRINTER DRIVERS - Older hardware devices may not be compatible with newer operating systems, such as Windows Server 2016/2019. In the event that compatible printer drivers are not available for any existing printers, those devices will need to be replaced with newer, compatible hardware.</li> <li>* UPS &amp; SWITCH - The existing uninterruptible power supply (UPS) and switches should be capable of supporting the upgraded server environment. The server UPS and network switch infrastructure will be reconfigured as needed as part of the new server deployment. Please note, in the event of network performance issues; a switch, or UPS failure; or the need to further expand capabilities (e.g. add more switch ports) new/replacement devices may need to be purchased.</li> <li>* LINE OF BUSINESS APPLICATION - Installation of on the new server QuickBooks will require vendor support, Nextrio will need vendor contact information, log in credentials and license keys.</li> <li>* MICROSOFT LICENSING - Each Windows Server 2019 Standard License supports to 2 VM's. Microsoft confirmed CALs licensing is based on physical host so 50 CALs have been added to the spec sheet.</li> <li>* BACKUP - This project depends on the Nextrio Managed Backup solution being put into place first as there is not enough disk space to accommodate the backup solution.</li> </ul>		\$4,290.00	\$4,290.00
1	Technical Service - 10% Managed Services Discount (Project Price)		-\$429.00	-\$429.00
5	50-Port Gb PoE+ Switch + 4 SFP (managed)		\$1,125.79	\$5,628.95
1	26-Port Gb PoE Switch + 4 SFP (managed)		\$622.95	\$622.95

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QTY	DESCRIPTION	RECURRING CHARGES	UNIT PRICE	LINE TOTAL
18	Technical Service - Switch Installation (estimated hours) * Upgrade firmware * Configure switch * Install switch onsite  NOTE: Installation of switch will result in some network downtime while connections are migrated to the new switch. Assumes former switch will be disposed of by customer.		\$165.00	\$2,970.00
18	Technical Service - 10% Managed Services Discount (estimated hours)		-\$16.50	-\$297.00
1	Project credit for 48-Month NMS Basic Agreement quoted on AAAQ14619.		-\$22,554.20	-\$22,554.20

Your recurring charges in addition to the Grand Total:

*\$0.00 Billed Monthly*

*\$0.00 Billed Quarterly*

*\$0.00 Billed Annually*

<b>SUBTOTAL</b>	\$0.00
<b>SHIPPING</b>	\$255.00
<b>SALES TAX</b>	\$977.23
<b>GRAND TOTAL</b>	\$1,232.23

<b>DEPOSIT DUE</b>	\$1,232.23
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**Technical support is available 24x7 (during normal business hours standard rates apply; outside of normal business hours special rates apply).**

**This is a time-sensitive quotation for the named contractual agreement, subject to Nextrio's standard terms and conditions which may be reviewed at [www.nextrio.com/terms](http://www.nextrio.com/terms)**

**To accept this quotation, sign here and return: \_\_\_\_\_**  
**Email: [quotes@nextrio.com](mailto:quotes@nextrio.com) Fax: 520.232.5417**